

Proposal Evaluation

RFP# 062326 Electrical Energy Power Generation Equipment with Related Parts, Supplies, and Services



		Akins Ford LLC	Bidr Technologies Inc.	Blue Star Power Systems LLC	Capstone Engineered Solutions Corp	Caterpillar	Cummins Inc.	Evolution Electrical Products Inc	ForeFront Power, LLC	Generac Power Systems	Gillette Generators LLC	Hanna Infrastructure Ltd.
Possible Points												
Conformance to RFP Requirements	Pass/Fail	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS
Financial Viability and Marketplace Success	50	22	35	36	26	39	42		42	46	26	23
Ability to Sell and Deliver Solutions	150	68	114	93	116	135	116		123	136	96	60
Marketing Plan	75	55	90	46	70	83	73		66	88	71	70
Value Added Attributes	75	45	81	69	68	82	73		73	86	74	78
Pricing	400	99	175	173	168	187	182		157	190	172	153
Depth and Breadth of Offered Solutions	250	272	341	258	286	323	291		245	343	244	290
Total Points	1,000	561	836	675	734	849	777	-	706	889	683	674
Rank Order		17	3	12	8	2	6		10	1	11	13

		Himoinsa Power Systems, Inc.	Hyster-Yale Material Handling Inc.	Modular Energy Solution	National LED	Potter Oil and Tire Company Inc	Rehiko	Rollis-Royce Solutions America Inc.	Terex Utilities	Viridi Parente, Inc.	Willmeng Construction, Inc.
Possible Points											
Conformance to RFP Requirements	Pass/Fail	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS
Financial Viability and Marketplace Success	50	22	22	22	25	31	31	40			
Ability to Sell and Deliver Solutions	150	99	97	63	95	100	129	121			
Marketing Plan	75	76	64	69	65	74	72	76			
Value Added Attributes	75	71	71	73	53	75	76	75			
Pricing	400	169	115	138	167	155	183	169			
Depth and Breadth of Offered Solutions	250	293	203	300	263	323	293	327			
Total Points	1,000	730	572	665	668	758	784	808	-	-	-
Rank Order		9	16	15	14	7	5	4			

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